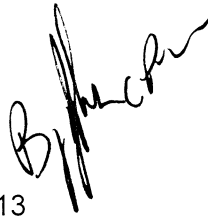


DATE: November 12, 2004
TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313
THRU: Aurora Wells
Bid Clerk ext. 4038



Please place the following item on the **CONSENT** agenda for the Council Meeting of **NOVEMBER 23, 2004**.

Item should read as follows:

<u>Solicitation No.</u>	<u>2004-260</u>	<u>Extinguishing Unit, Skid Mounted Twin Agent</u>
<u>Award to:</u>	<u>Crash Rescue Equipment Service, Inc.</u>	
	<u>Dallas, TX</u>	
<u>Item (s):</u>	<u>1, T-1 and T-2</u>	
<u>Amount:</u>	<u>\$45,400.00</u>	
	<u>-45,400.00 Less trade-in allowance</u>	
	<u>\$ 0.00</u>	

<u>Department:</u>	<u>Department of Aviation</u>
<u>Funds available:</u>	<u>62620020-508006-P500004</u>
<u>Funding source:</u>	<u>Airport Capital Funds</u>
<u>Total award:</u>	<u>\$45,400.00</u>
<u>District (s):</u>	<u>3</u>

The Department of Aviation and the Purchasing Department recommend award as indicated. They are the sole responsive offer that was received.

This is a fixed-price, single (one-time) purchase, for a Skid-Mounted Twin Agent Extinguishing Unit.

There was an option of purchasing up to one hundred percent [100%] of the original contract quantities, at the same unit price, if the option is exercised within 3, 6 or 10 months from date of award of the contract. No prompt payment discount is offered.

Contact person: Enrique Acosta, Jr., Procurement Analyst at 541-4267.

AGENDA FOR: **NOVEMBER 23, 2004**

PROJECT FORM

DATE: November 10, 2004

PROJECT: Skid-Mounted Twin Agent Extinguishing Unit
BID NO: 2004-260 DEPARTMENT: Department of Aviation
BUDGET NO: 62620020 – 508006 - P500004
FUNDING SOURCE: Airport Capital Funds
REPRESENTATIVE DISTRICT(S): 3

RECOMMENDATION: VENDOR : Crash Rescue Equip. Service, Inc.
Dallas, TX
ITEM(S): 1, T-1 and T-2
AMOUNT: \$45,400.00
-45,400.00 Less trade-in allowance
\$ 0.00

The Department of Aviation and the Purchasing Department recommend award as indicated.
They are the sole responsive offer that was received.

This is a fixed-price, single (one-time) purchase, for a Skid-Mounted Twin Agent Extinguishing Unit.

There was an option of purchasing up to one hundred percent [100%] of the original contract quantities, at the same unit price, if the option is exercised within 3, 6 or 10 months from date of award of the contract. No prompt payment discount is offered.

BIDS SOLICITED- 15
BIDS RECEIVED- 01
"NO BID" RECEIVED- 02

CURRENT TAXED PAID-
OUT-OF-TOWN-- X

TOTAL RECOMMENDED AWARD:

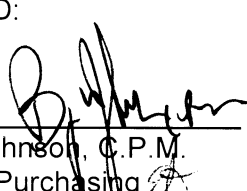
\$45,400.00

COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK _____

APPROVED:

COUNCIL:

MEETING DATE-November 23, 2004


Byron E. Johnson, C.P.M.
Director of Purchasing



**CITY OF EL PASO, TEXAS
REQUEST FOR COUNCIL ACTION (RCA)**

DEPARTMENT: Purchasing Department
AGENDA DATE: November 23, 2004
CONTACT PERSON/PHONE: Enrique Acosta – Procurement Analyst, 541-4321
DISTRICT(S) AFFECTED: 3

SUBJECT:

APPROVE a resolution / ordinance / lease to do what? **OR AUTHORIZE** the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.

This item is to approve the award of Solicitation 2004-260, titled "Skid-Mounted Twin Agent Extinguishing Unit" for the Department of Aviation in the amount of \$45,400.00

BACKGROUND / DISCUSSION:

Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?

The bid was for the purchase of a Unit to be used by the EPFD's Aircraft Rescue and Fire Fighting (ARFF) Team. The Unit will add to the overall capabilities of the ARFF team's initial attack on aircraft fire emergencies. The sole bid submitted by Crash Rescue Equipment Service, Inc, meets all of the City's specifications. Further, taking into consideration the recommended bidder's trade-in allowance of two old fire trucks not needed for Airport certification with little or no market value due to age and maintenance/parts costs, the final cost to the taxpayers will be \$0.00. This purchase will advance and continue the Airport's goals regarding emergency preparedness and emergency response.

PRIOR COUNCIL ACTION:

Has the Council previously considered this item or a closely related one?

No.

AMOUNT AND SOURCE OF FUNDING:

How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?

The funding to be used for the purchase is Airport Capital Funds. Funding is available in 62620020 508006 - P500004.

BOARD / COMMISSION ACTION:

Enter appropriate comments or N/A

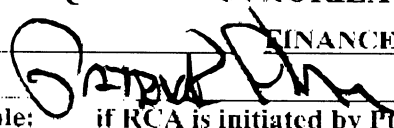
N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____

DEPARTMENT HEAD: _____

FINANCE: (if required) _____

(Example:  if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA: _____

CITY MANAGER: _____

DATE: _____

MEMORANDUM

DATE: November 11, 2004
TO: The Contract File
PREPARED BY: Enrique Acosta Jr.
SUBJECT: Request Sole Bid Contract Award;
Bid No. 2004-260 "Skid-Mounted Twin Agent Extinguishing Unit"

Summary

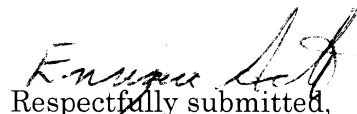
In accordance with State of Texas bidding requirements, formal bids were obtained for this requirement. The solicitation when awarded will establish a contract for a Skid-Mounted Twin Agent Extinguishing Unit for the El Paso International Airport. The sole bid submitted is being recommended for this contract.

Background Information

In September 2004, formal bids were requested from fifteen companies/bidders in accordance with State of Texas bidding requirements. This solicitation was listed on the City's Internet web page and advertised in the El Paso Times (published August 31, 2004, and September 7, 2004). Bid packages were provided to a standard list of various contractor organizations, builder's exchanges and disadvantaged business organizations, for example, the Contract Opportunity Center and the Hispanic Chamber of Commerce.

One bid was received from Crash Rescue Equipment Service, Inc. A random number of vendors that did not bid this requirement were contacted as to why they did not respond. In a telephone call to First-In, Inc., they stated they cannot bid the item due to their lack of a distributorship for that particular item in El Paso. In a faxed response, Ferrara Fire Apparatus stated, "we currently do not offer a unit in this configuration." Rush Truck Center does not sell this equipment; therefore they submitted a No Bid. In a telephone call to Prime Vendor, they stated they could not competitively meet certain of the specification and/or requirements. Forth Worth Freightliner did not respond to telephone messages asking their respective sales personnel to contact the City of El Paso regarding this solicitation to provide an answer on why they did not submit a bid.

Staff has evaluated the sole bid and finds that it meets City specifications. This sole bid is within the amount previously allocated by the Department of Aviation for this expense.


Respectfully submitted,
Enrique Acosta Jr.
Procurement Analyst



EL PASO INTERNATIONAL AIRPORT

Date: October 28, 2004

To: Enrique Acosta

From: Frank Malone

Re: Bid 2004-260 Extinguishing Unit, Skid Mounted, Twin Agent

Enrique:

Please award as follows:

Crash Rescue Equipment Service, Inc

Item #1 Amount of award \$45,400.00

Item #T-1 City of El Paso ID #273 Trade In amount: \$22,700.00

Item # T-2 City of El Paso ID # 274 Trade In amount: \$22,700.00


Funding Source: Capital Item

If you have any questions, please call me at 772-1798.

Sincerely,
Frank C. Malone II

CITY OF EL PASO BID TABULATION

BID ITEM: EXTINGUISHING UNIT, SKID-MOUNTED TWIN AGENT					BID # 2004-260					
BID DATE: SEPTEMBER 29, 2004					DEPARTMENT: AVIATION					
			CRASH RESCUE EQUIPMENT SERVICE, INC. DALLAS, TX							
ITEM	EST. QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.	1 EACH	EXTINGUISHING UNIT, SKID-MOUNTED TWIN AGENT	\$45,400.00	\$45,400.00						
MANUFACTURER			CRASH RESCUE EQUIPMENT SVC. INC.							
YEAR/MAKE			2005							
MODEL NUMBER			TM-5150							
ADDITIONAL ITEMS, SUBJECT TO THE AVAILABILITY OF FUNDING										
O1. EXTENDED WARRANTY			DEDUCT <input type="checkbox"/> OR \$1,362.00 ADD <input checked="" type="checkbox"/> (ADDITIONAL 1 YEAR WARRANTY)		DEDUCT <input type="checkbox"/> OR \$ _____ ADD <input type="checkbox"/>		DEDUCT <input type="checkbox"/> OR \$ _____ ADD <input type="checkbox"/>		DEDUCT <input type="checkbox"/> OR \$ _____ ADD <input type="checkbox"/>	
O2. PLEASE LIST, ON A SEPARATE ATTACHMENT, OTHER DEALER OPTIONS THAT MAY BE AVAILABLE TO THE CITY THOUGH NOT SPECIFICALLY LISTED IN THIS BID.										
ITEM NO.	CITY ID	DESCRIPTION	SERIAL #	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT
T-1	273	WALTERS CBCS 300 ENGINE INFORMATION ARFF 2: REMANUFACTURED MAY 1993 RIGHT ENGINE NO.: 44811558 LEFT ENGINE NO.: 44811561	705507	\$22,700.00	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
T-2	274	ARFF 3: REMANUFACTURED APRIL 1993 RIGHT ENGINE NO.: 44812919 LEFT ENGINE NO.: 44811556	705506	\$22,700.00	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

APPROVED BY: 

DATE: 30SEP04

CITY OF EL PASO BID TABULATION

BID ITEM: EXTINGUISHING UNIT, SKID-MOUNTED TWIN AGENT BID DATE: SEPTEMBER 29, 2004		BID # 2004-260 DEPARTMENT: AVIATION		
	CRASH RESCUE EQUIPMENT SERVICE, INC. DALLAS, TX			
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING UP TO ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. THREE (3) MONTHS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. SIX (6) MONTHS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. TEN (10) MONTHS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p style="text-align: center;"><input type="checkbox"/></p>
PAYMENT TERMS:	NONE STATED			
BIDDER'S PROMISED DELIVERY:	60 CONSECUTIVE DAYS			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.				
BIDS SOLICITED: 15		BIDS RECEIVED: 1		BIDS LOCAL: 3
				NO BID: 2

APPROVED BY: E. A.

DATE: 30 SEP 04

AMERICAN LAFRANCE OF NEW MEXICO
12901 US HWY 66 W FRONTAGE RD.
ALBUQUERQUE, NM 87121

ASMAR TRUCK EQUIP (HUB)
7713 ALAMEDA AVE
EL PASO, TX 79915

CRASH RESCUE EQUIPMENT
SERVICE
PO BOX 211506
DALLAS TEXAS 75211

DACO FIRE EQUIPMENT
201 AVENUE R
LUBBOCK TX 79915

FIRST IN INC
6400 AIRPORT RD SUITE H
EL PASO TX 79925

FORT WORTH FREIGHTLINER
1804 NE LOOP 820
FORT WORTH TX 76106 - 1732

GENERAL TRUCK BODY (HUB)
7110 JENSEN
HOUSTON TX 77093

LONGHORN EMERGENCY
ATTN: MARK MCCARTY
1014 OAK ST
MCKINNEY TX 75069

RUSH TRUCK CENTER EL PASO
12253 GATEWAY WEST
EL PASO TX 79936 *No Bid*

ATTN: SHELLI HAGAN
FERRERA FIRE APPARATUS, INC
P. O. BOX 249
HOLDEN, LA 70744 *No Bid*

Wildfire Truck & Equipment Sales
ATTN.: Don Gibson
1133 West Main Street, Suite F
Arlington, TX 76013

BRYAN MAY
65 MARION VILLA
BELLE VERNON, PA 15012

ATTN: LAURIE MELNICK
PRIME VENDOR, INC.
4608 CEDAR AVENUE SUITE 106
WILMINGTON, NC 28403

ATTN: BARRY RIGGS
F. & F. SUPPLY COMPANY
1106 OHIO AVE.
BIG LAKE, TX 76932

ATTN: TIM NOLEN
FITE FIRE & SAFETY
3012 W. KENTUCKY AVENUE
MIDLAND, TX 79701

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5500
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901